

Financed Broker Fee Agreement

General Agents Acceptance Corporation (GAAC) is willing to finance a portion of the retail agent's broker fee. Because the financed portion of the broker fee is the equivalent of a completely uncollateralized loan, GAAC will only finance broker fees under certain conditions:

1. GAAC only finances the retail agent's broker fee. No GA fees will be financed.
2. The agent picks up 25% of the total broker fee in the down payment.
3. GAAC takes a \$10 fully earned processing fee for each financed broker fee.
4. GAAC pays out 60% of the financed broker fee (net of the \$10 processing fee) after the insured has made their first monthly installment.
5. GAAC pays out the remaining 40% of the financed broker fee (net of the \$10 processing fee) after the insured has made their fifth monthly installment.
6. Financed broker fees on cancelled accounts will be charged back to the agent on a pro-rata basis.

Example:

1. The amount of the broker fee is \$1,000.
2. The agent picks up \$250 of the broker fee in the down payment.
3. The financed broker fee is \$750.
4. GAAC's processing fee is \$10.
5. GAAC pays the agent \$444 (60% of \$740) after the insured makes his first monthly installment.
6. GAAC pays the agent the remaining \$296 (40% of \$740) after the insured makes his fifth monthly installment.
7. If the account cancels GAAC will deduct the pro-rata amount of the unearned financed broker fee.

Your signature below indicates your understanding of and agreement to the above terms:

Signature: _____

Agency Name: _____

Date: _____